

SOAR

A woman with blonde hair, wearing a silver sequined leotard and a dark skirt, is suspended in the air by a white aerial silk. She is in a dynamic pose, with one leg extended upwards and the other downwards, holding the silk with both hands. The background is solid black.

OCTOBER 2016

2016

**DIABETES RESEARCH
CENTER REPORT**

*Fraternal Order of
Eagles*

Reno Welcomes

The Biggest Eagles Event Of The Year

THE FRATERNAL ORDER OF EAGLES



EKSO 10



INTERNATIONAL CONVENTION 4



DIABETES RESEARCH CENTER 12

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Our Presidents

*A message from Grand Worthy President Jerry L. Sullivan
& Grand Madam President Judy Johnson*

Brothers & Sisters,

It is an honor and a privilege to serve this great organization as your Grand Worthy President and Grand Madam President for the fraternal year. We want to thank everyone who helped us celebrate the installation at our International Convention and hope that this edition of Soar can share a bit of that experience with our wonderful Brothers and Sisters who couldn't attend.

This year, we want all of you to focus on bringing great new Brothers and Sisters into our Aeries and Auxiliaries. Take advantage of the programs and information outlined inside this edition of Soar and help us grow our wonderful Order!

Fraternally,

Jerry & Judy









2016 Convention

Another great lineup of entertainers kept Eagles on their feet throughout the week. Creedence Clearwater Revisited (near right), headlined our Sunday night Welcome to Reno Show while comedian Mike Rayburn (below) and Elvis tribute artist Rob Ely performed during the Tuesday night Mr. & Mrs. Banquet.



A week to remember

OVER THE SUMMER, Eagles united once again to raise money, celebrate another year of accomplishments, and have a lot of fun doing it as the 2016 Fraternal Order of Eagles International Convention took over Reno, Nevada's Grand Sierra Resort and Casino, July 16-21.

Tens of thousands of dollars were raised through daily 50/50 drawings, our DRC silent auction and various other contributions. We also awarded nearly \$400,000 in grants to a variety of medical research facilities across the country and celebrated nightly inside the Summit Ballroom with a variety of great entertainment including Creedence Clearwater Revisited, "It Is What It Was: The Music of Elvis," Elvis tribute artist Rob Ely and comedians Phil Palisoul and Mike Rayburn.

2016 Highlights

On Thursday, July 21, we celebrated the installation of our new Grand Aerie and Grand Auxiliary Officers inside the newly renovated Grand Theater inside the casino, and for the first time ever, the ceremony was broadcast live via YouTube to all of our Brothers and Sisters who couldn't be with us in the Biggest Little City in the World.

If you didn't get a chance to watch live, the archived video is posted now at youtube.com/FOEGrandAerie. We were also proud to announce the locations of our next four International Conventions, which include Grand Rapids, Mich., in 2017; Dallas, Texas, in 2018; Louisville, Ky., in 2019; and Spokane, Wash., in 2020.

In all, it was another spectacular week of fun, friendship and fraternalism. If you couldn't make it to Reno, visit the Conventions page at foe.com to see photos, full results from our competitions, a breakdown of charity money raised and more.

SUNDAY

Eagles Honor First Ekso Donation to Minneapolis VA

MONDAY

Entertainer Andy Childs Initiated As Aerie Member

TUESDAY

Robert Amador of Sunnyside, WA #2927 wins Aerie car/cash drawing!

WEDNESDAY

Laurie S. Casner of Mt. Pleasant, MI #4463 wins Auxiliary top prize of \$1,000!



During the International Convention, 13 of the 16 living Arizona Past State Presidents gathered for a photo, celebrating their service to the state of Arizona and the jurisdiction as a whole. Pictured, L to R, back row: Honorary Arizona Past State President John Potter, Past Arizona State Presidents Kimball Moore, Brian Atwell, Frank Drozanowski, James Beyerlein and Brian Rogers; front row, Sean Pearson, Jayc Powell, Phil Garrison Jr, Thomas Marble, Fred Wilson, John Dunsmoor and Larry Boeschling.

50/50 RAFFLES

SATURDAY DRAWING:

\$1,007.50

SUNDAY DRAWING:

\$1,362.50

SUNDAY SHOW:

\$1,250

MONDAY AERIE SESSION:

\$1,008

MONDAY AUX. SESSION:

\$1,217

LADIES' BANQUET:

\$736

TUESDAY AERIE SESSION:

\$1,180

TUESDAY AUX. SESSION:

\$1,475

MR. & MRS. BANQUET:

\$1,540.50

WED. AERIE SESSION:

\$1,257

WED. AUX. SESSION:

\$1,692

PARADE OF CHAMPIONS:

\$828

THURSDAY AERIE SESSION:

\$1,072

THURSDAY AUX. SESSION:

\$1,328

TOTAL:

\$16,954



2016 CHARITY GRANTS

Annually, the F.O.E. awards nearly \$500,000 in grants during the Convention for organization's throughout the United States and Canada.

THE MENNINGER FOUNDATION

\$60,000

NATIONAL JEWISH

HEALTH INSTITUTE

\$30,000

THE UNIVERSITY OF VERMONT

MEDICAL CENTER

\$30,000

THE RESEARCH FOUNDATION

OF KANSAS CITY, MO

\$30,000

HOME ON THE RANGE

\$30,000

CHILDREN'S HOSPITAL OF THE

KING'S DAUGHTERS

\$30,000

PEOPLE HELPING PEOPLE

BLANK CHILDREN'S HOSPITAL

\$30,000

SCHNECK MEDICAL CENTER

FOUNDATION

\$30,000

DAMON RUNYON CANCER

RESEARCH FOUNDATION

\$30,000

ORLANDO REGIONAL

HEALTH CARE

\$30,000

MISSOURI HEART INSTITUTE

\$30,000

THE UNIVERSITY OF MICHIGAN

RESEARCH

\$30,000

TOTAL:

\$390,000

DO MORE.

THE F.O.E. GIVES BACK 100% OF THE MONEY RAISED BY OUR MEMBERS

in the form of charitable grants each year.

AERIE RITUAL RESULTS

CLASS	WINNER	SCORE	PRIZE
Team Class B	Crawfordsville, IN #1005	99.9	\$1,800
Team Class B-2	Medford, OR #2093	99.6	\$1,800
Team Class B-3	Ohio Convention Team A	99.9	\$1,800
Jr. Past Worthy President	William Metz, Southgate, CA #2080	100	\$250
Jr. Past Worthy President	Bob Sell, Sweetwater, WY #2350	100	\$250
Worthy President	Ed Campbell, Wellington, OH #2051	100	\$275
Worthy Vice President	Dorland Davis, Wellington, OH #2051	100	\$155
Worthy Vice President	Bill Schramm, Wellington, OH #2051	100	\$155
Worthy Vice President	Thomas Weaver, Bryan, OH #2233	100	\$155
Worthy Vice President	Jim Ahlers, Idaho Falls, ID #576	100	\$155
Worthy Vice President	Anthony Rizzi, The Dalles, OR #2126	100	\$155
Worthy Chaplain	Al Piatt, Grants Pass, OR #2146	100	\$250
Worthy Chaplain	Tom Smith, Wellington, OH #2051	100	\$250
Worthy Conductor	Randy Cox, Loveland, OH #3006	100	\$225
Worthy Conductor	Terry Smith, Crawfordsville, IN #1005	100	\$225
Worthy Conductor	Doug Lind, Albert Lea, MN #2258	100	\$225

AUXILIARY RITUAL RESULTS

CLASS	WINNER	SCORE	PRIZE
Team Class B	Marceline, MO #726	99.497	\$1,800
Team Class B-2	Renton, WA #1722	97.989	\$700
Team Class B-3	MINK 2	99.997	\$1,800
Class A	Muskegon, MI #668	94.990	\$3,500
Class FD	Walla Walla, WA #26	98.6	\$2,000
Jr. Past Madam President	Tara Florentin, Ottawa, KS #2700	100	\$250
Jr. Past Madam President	Judy Goode, Grand Junction, CO #595	100	\$250
Madam President	Janice Jones, Cody, WY #818	99.9	\$275
Madam Vice President	Lois Kissinger, Calgary, AB #2098	100	\$275
Madam Chaplain	Marna Newby, The Dalles, OR #2126	100	\$250
Madam Chaplain	Lynn McKee, Osborn, AZ #2843	100	\$250
Madam Conductor	Doris Bateson, Lawrence, KS #309	100	\$275

GRAND AERIE VS. GRAND AUXILIARY RITUAL RESULTS

POSITION	TEAM	SCORE	PRIZE
1	Grand Aerie	98.995	N/A
2	Grand Auxiliary Blue	94.483	N/A
3	Grand Auxiliary Orange	93.977	N/A

For a complete rundown of results, visit www.foe.com.

EKSO SKELETON

Helping wounded soldiers walk through the
Low Reed Spinal Cord Injury Fund.



F.O.E. Donates Its First Ekso Suit to Minneapolis VA Hospital

The Fraternal Order of Eagles, an international nonprofit community organization, and Soldier Strong, a nonprofit dedicated to assisting veterans, partnered to donate an Ekso Bionics Ekso GT suit to the Minneapolis Veterans Affairs Hospital. The suit was formally presented to the hospital during a ceremony on Wednesday, May 18.

Eagles & Ekso Bionics Visit Arlington National Cemetery on July 4

On the nation's birthday, the Fraternal Order of Eagles and Ekso Bionics held a joint ceremony to place a wreath on the Tomb of the Unknown Soldier at Arlington National Cemetery.

Grand Trustee Ron Malz and Ekso Ambassador Austin Reese placed the wreath. Prior to the ceremony, Reese demonstrated the Ekso GT suit inside the welcome center of the cemetery as federal regulations prevent the use of the therapeutic suit outdoors.



The ceremony furthered the F.O.E.'s commitment to veterans, which also includes Operation Eagle, an annual fundraising campaign to provide care packages to those serving overseas; the Those Who Serve program, which offers a free year of membership to current and former servicemen and women and the Eagles' Memorial Foundation, which provides health and educational benefits to the children of Eagles member who lose their lives in service to their country or while performing their job.

For more information about the Fraternal Order of Eagles Ekso Project, visit the Ekso Project page at www.foe.com. Donations can be sent to the F.O.E. at 1623 Gateway Circle South, Grove City, OH 43123. Donations should be made out to the F.O.E. Charity Foundation with Ekso Project noted in the memo line.





Diabetes

RESEARCH CENTER

A Message from Dr. E. Dale Abel

New Faculty Announcement

We are delighted to announce that three new faculty will be joining the FOE Diabetes Research Center this Summer:



Yumi Imai, M.D., will join the FOEDRC as an Associate Professor in the Department of Internal Medicine, Division of Endocrinology and Metabolism. Dr. Imai is an Associate Professor

of Medicine and Division Chief at East Virginia Medical School. She brings a wealth of knowledge and more than 20 years of experience in endocrinology, diabetes and metabolism. Dr. Imai is a talented mid-career investigator who is RO1 funded. Her research focus is on the way in which obesity and fat accumulation in the pancreas reduces the function of beta cells leading to reduced insulin secretion. Dr. Imai's recruitment will strategically establish a beta cell biology program within the FOEDRC. Her clinical expertise will complement existing programs and will address the increasing demands for clinical endocrine services at UIHC and the FOEDRC. Dr. Imai will join our faculty on August 31.

Brian T. O'Neill, M.D., Ph.D., comes the Division of Endocrinology and Metabolism as an Assistant Professor, from his positions as an Instructor of Medicine and Clinical Endocrinologist at the Joslin Diabetes Center/Beth Israel Deaconess Medical Center (BIDMC) at Harvard Medical School. There, he investigated mechanisms by which insulin signaling regulates the function and mass of skeletal muscle. He received

his MD and PhD degree from the University of Utah School of Medicine, and completed his residency and an Endocrine Fellowship at BIDMC. Dr. O'Neill is currently interested in the metabolic complications and dysregulation of muscle physiology that occur in obesity and diabetes, and the impact of diabetes and insulin resistance on protein turnover and mitochondrial metabolism. Dr. O'Neill joined our faculty on June 30.

Sam Stephens, Ph.D., has been appointed as an Assistant Professor in the Department of Internal Medicine, Division of Endocrinology and Metabolism beginning August 31. Dr. Stephens is a Senior Research Associate at Duke University Medical Center where he investigated factors that regulate pancreatic islet beta-cell function and survival. His recent studies have provided novel insight into the biological significance of VGF a novel hormone derived peptide that is produced within islet β -cells. As a postdoctoral fellow with Dr. Chris Newgard he identified the VGF derived peptide TLQP-21 as a physiological mediator of insulin secretion and demonstrated its direct therapeutic applicability in the treatment of Type 2 diabetes in a rodent model. His work has provided strong evidence that additional VGF peptides play vital roles in regulating beta-cell identity and function. Dr. Stephen's recruitment will also bring pancreatic beta cell expertise to the FOEDRC.

Join me in welcoming these outstanding new colleagues.



Eagles Make Visit To DRC

On August 15, several Grand Aerie Officers visited the Fraternal Order of Eagles Diabetes Research Center at the University of Iowa to meet with DRC Director Dr. E. Dale Abel and staff members regarding updates within the center over the last year.

Eagles met with leadership from the University to discuss a general overview of the University's research efforts and how the DRC is included within those efforts. The group later gathered inside the auditorium of the John & Mary Pappajohn Biomedical Discovery Building, which hosts the DRC, for updates from 20 of the center's leading researchers.

One-by-one, doctors took the podium to give a brief overview of their latest research efforts to help treat and prevent diabetes. Because the DRC team takes an all-inclusive approach to fighting diabetes, presentations ranged from updates on computer and phone software used to help diabetics become more active to extensive breakdowns of various proteins within the body which regulate fat, appetite and more.

All in attendance left the session impressed by the depth of the studies currently underway and a profound faith that our dollars are leading to discoveries which have the potential to change the world.



Rajan Sah, MD, PhD



President Bruce Harreld



Brandon Davies, PhD



On August 15, 2016, Grand Aerie officers gathered for a private tour of Kinnick Stadium, lab tour at the Fraternal Order of the Eagles Diabetes Research Center and were given updates from FOEDRC researchers.



FOR MORE INFORMATION, PLEASE CONTACT:

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FOEDRC Director
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THE FRATERNAL ORDER OF EAGLES
DIABETES RESEARCH CENTER
AT THE UNIVERSITY OF IOWA

To keep up with our progress, be sure to visit medicine.uiowa.edu/diabetes and read the monthly Director's Reports.



2016 ANNUAL REPORT



Dear Brothers & Sisters of The Fraternal Order of Eagles:

Thanks to your generous commitment to diabetes research, we have completed another successful year! **The Fraternal Order of Eagles Diabetes Research Center at the University of Iowa** is celebrating the growth of the research team and grant funding while producing an impressive volume of high-quality research.

Our recruiting success continues, with three new faculty members added since January and two more on the way. Our researchers have broad impact across the University. They hail from the Colleges of Medicine, Pharmacy, Public Health and Bioengineering. This helps us achieve our goal of developing an interdisciplinary program of the highest international standard.

I'm pleased to see our team's commitment to being cohesive and connected to the community. Our 100+ investigators constantly share ideas in order to cultivate a more complete understanding of diabetes.

With pride, I can say that external funding has also been successful. In the past year, our researchers received significant awards from the American Heart Association and American Diabetes Foundation and eight NIH grants. The \$25.2 million we've received in grants since 2013 clearly demonstrates that our researchers possess tremendous aptitude for unraveling the mysteries of this complex disease. Private funding will always be important, as well, as it presents researchers with more opportunities to take greater risks, which can translate into stunning innovations.

Creating a world-class diabetes research center is a long road—one we simply cannot travel without supporters like you. We deeply appreciate your continued support and interest in learning how your gift and all the hard work you put into achieving your fundraising goal transforms into results.

A handwritten signature in blue ink, reading "E. Dale Abel".

E. Dale Abel, M.D., Ph.D.

John B. Stokes III Chair in Diabetes Research
Director, The Fraternal Order of Eagles
Diabetes Research Center at the
University of Iowa



THE FOEDRC TEAM



PRINCIPAL INVESTIGATOR

Andrew Norris, MD, PhD

Came to the UI in 2005;

Joined FOEDRC in 2006

Also Practices in Pediatric Diabetes

A unique type of diabetes eventually affects nearly 100% of those who have Cystic Fibrosis (CF). This terrible lung disease is made even worse by diabetes, which quickly destroys the pancreas. However, the pancreas still manages to make insulin. We want to understand this better in order to help people with CF and other types of diabetes. With several labs on campus working together, we're the leading research group in the world to study this problem. In addition, my own lab studies how a mother's diabetes increases the chances of the child having Type II diabetes. The great mystery is how this happens at the molecular level when the baby is first developing.



PRINCIPAL INVESTIGATOR

Matthew Potthoff, PhD

Recruited in 2012

Science is fun, but at the end of the day, I'm interested in finding therapeutic options that will help people. Together, the FOEDRC team is making progress on the important, longstanding problem of diabetes. My four years here have been productive in strengthening our understanding of how endocrine pathways regulate energy, which cause people to burn more energy or consume less. We've found one of the most powerful regulators, called FGF 21, in the liver. Giving FGF 21 to obese subjects reverses all effects of diabetes. We're now getting down to the molecular level in order to discover how the specific beneficial functions might translate into an oral medication.



PRINCIPAL INVESTIGATOR

Ling Yang, PhD
Recruited in 2014

Over the past two years, I've been motivated by the fact that our research at the FOEDRC is driven by people helping people. The Fraternal Order of Eagles is providing great support and hope to millions. Based on the collaborative environment here, it is clear that we all want to be a team, working together to improve human health. My research focuses on how obesity contributes to insulin resistance and the chronic inflammation that affects cell function. Specifically, how does the organelle, a specialized part of a cell, respond to the stress of inflammation? If we can find a therapy that improves organelle stress response, it could be a breakthrough similar to the discovery of antibiotics.



PRINCIPAL INVESTIGATOR

Brian O'Neill, MD, PhD
Recruited in 2016

My family and I moved to Iowa City in June after I had worked at the Joslin Diabetes Center in Boston for three years. As I occupy my lab with technicians, I'm excited to see a broad range of investigators tackling diabetes from many angles. My research explores how insulin and insulin-like growth factor influence protein metabolism. We know that a hormone called the FoxO factor controls protein metabolism, and it is suppressed by insulin signaling. We want to figure out how. People with diabetes have issues with protein metabolism and lose muscle mass more quickly, so if we can figure out a molecular reason for this, we can develop therapies to enhance protein conversion into muscle.



Read more about what our principal investigators are learning and publishing at:
<http://www.medicine.uiowa.edu/diabetes/news/>.



RECRUITMENT & Retention

INTERNAL UNITS UPDATE

Effective immediately, the Grand Aerie Membership Department will no longer be issuing Charters for Internal Units. Should the Aerie and/or State/Province wish to compile their own acknowledgement for Internal Units, that would be acceptable; however, we encourage the word Charter to be omitted as there is nothing in the Constitution and Statutes to support an Internal Unit to be Chartered.

NEW AERIE/AUXILIARY ORGANIZERS

Chances are there's a list of membership leads in your hands every day. Take a look at the contacts in your cell phone. Are they members of the Fraternal Order of Eagles? If not, make a call! Invite them to your Aerie or Auxiliary for an event. Use the power of your cell phone to encourage your friends, family, neighbors and/or coworkers to join. Call, text or e-mail friends or family each month with reasons why you think they'd make a great Eagle. For more information on this great program, including monthly ideas and our Cell Mates flyer, visit the Membership page in the Members-Only section of www.foe.com.

MEMBERSHIP MOTIVATORS

Check out our NEWLY updated Membership Motivators page on the foe.com website. Please email ideas to membership@foe.com with the subject line membership motivators. Also, look for a NEW link to fundraising ideas for your Aerie and Auxiliary. Remember, the more active your club is in the community, the more your members will want to be there!

EMBRACING

NEW

MEMBERS

PROSPECTIVE MEMBERS

Approaching prospective members can be a daunting task. To help you identify likely options for membership, the Grand Aerie Membership Department has developed a special Prospects chart, helping you organize targets and keep track of those close to you who might be interested in becoming an Eagle. Download your prospect chart today from the Membership Page at www.foe.com and start planning your course of action to help make your Aerie/Auxiliary and the F.O.E. stronger than ever!

2015-2016 TOP PRODUCERS

Top Aerie Producers		Top Auxiliary Producers	
Burnham, Pennsylvania Aerie #4294	474 Members	Columbus, Indiana Auxiliary #741	309 Members
Coeur D'Alene, Idaho Aerie #486	467 Members	Puyallup, Washington Auxiliary #2308	253 Members
Columbus, Indiana Aerie #741	460 Members	Lake Havasu City, Arizona Auxiliary #4299	219 Members
Lake Havasu City, Arizona Aerie #4299	415 Members	Port Orange, Florida Auxiliary #4089	162 Members
Seattle, Washington Aerie #2141	351 Members	Whitehall, Michigan Auxiliary #3214	141 Members
Lima, Ohio Aerie #370	322 Members	Buckley, Washington Auxiliary #1387	135 Members
New Market, Virginia Aerie #4264	318 Members	Grand Haven, Michigan Auxiliary #925	130 Members
Port Orange, Florida Aerie #4089	283 Members	Coeur D'Alene, Idaho Auxiliary #486	126 Members
Grand Haven, Michigan Aerie #925	268 Members	Bemidji, Minnesota Auxiliary #351	119 Members
Celina, Ohio Aerie #1291	266 Members	Hanover, Pennsylvania Auxiliary #1406	119 Members
Top Individual Aerie Producers		Top Individual Auxiliary Producers	
Chuck Zapfe Columbus, Indiana #741	122 Members	Brandie Dewey Edinburgh, Indiana #741	72 Members
Andrew Greenwald Seattle, Washington #2141	121 Members	Shauna Johnson Columbus, Indiana #741	57 Members
Michael Jordan Larksville, Pennsylvania #546	108 Members	Kathy Johnson Columbus, Indiana #741	55 Members
Robert Wright Newark, Ohio #3723	106 Members	Lavonne Ehrhart Greencastle, PA #1758	43 Members
Mark Durall Seattle, Washington #2141	99 Members	Loretta Vaughn Enumclaw, Washington #1387	42 Members
Martha (Marty) Newton Punta Gorda, Florida #3296	97 Members	Renee Sullivan Fredericksburg, Virginia #4123	41 Members
Frank Gattinger Regina, Saskatchewan #4126	97 Members	Carol Weeks Venice, Florida #3885	39 Members
William Ketter Jeannette, Pennsylvania #844	97 Members	Roberta Burton Columbus, Indiana #741	39 Members
Wayne Turner Springfield, Ohio #397	89 Members	Judith, Laughman Hanover, Pennsylvania #1406	39 Members
David Winters Columbiana, Ohio #1496	89 Members	Helen Conklin Yuma, Arizona #398	38 Members



2016-2017 GRAND WORTHY PRESIDENT AWARDS!



10 MEMBERS
PURPLE POLO SHIRT



25 MEMBERS
198 PIECE TOOL KIT
KHAKI JACKET
PORTABLE STARTER/COMPRESSOR



45 MEMBERS
SAMSUNG GALAXY TABLET
RYOBI POWER TOOL KIT
GOLF BAG

**SIGN A MEMBER FOR A CHANCE TO
WIN YOUR DREAM VACATION!**

(UP TO \$10,000, OR \$5,000 CASH OPTION)

**PLUS 5 ADDITIONAL CONTINENTAL VACATION GIVEAWAYS
THROUGH OUR PARTNERS AT LMT CLUB TRAVEL**



2016-2017

Grand Madam President Awards!



4 Members

Pocket Calendar
Mini Manicure Set
26 Oz. Juicer Shaker Bottle



10 Members

Travel Garment Steamer
Rotary Belgian Waffle Maker
Hamilton Beach 6-speed Mixer



20 Members

Digital Ultrasonic Jewelry Cleaner
Pot & Pan Set, 8 Piece
Pizza/Snack Oven, Stainless Steel

Judy's Official Fleece Zip-Up Jacket



Visit the Eagle Store at
foe.com today to purchase
your fleece jacket!

\$2,800 in Cash Giveaways At the 2017 Convention!

During each of the four days at the 2017 International Convention,
seven lucky Sisters in attendance will receive \$100 Cash!



emoama

Every member owes a member *annually*.

As Eagles, we pride ourselves on the impact we make each and every day on communities across the United States and Canada. Help make our impact even greater by encouraging someone you know to be a part of something truly special – The Fraternal Order of Eagles. If each member signs one new member annually, it won't be long before everyone knows what it means to be *People Helping People*.



Questions, comments or concerns regarding EMOAMA may be directed to the Grand Aerie Membership Department at 614-883-2177 or by email at membership@foe.com.

The Eagles offers *Countless Benefits*

FOR MEMBERS TO ENJOY YEAR ROUND

Our efforts to establish a stronger sense of community include developing partnerships with organizations dedicated to the same ideals and beliefs as Eagles. Members currently have access to exclusive benefits on car insurance, preventative health screenings and more - just by being a member!

See what we have to offer below.



Have You Ever Proposed A Member?



Sign up a member for the first time during
our First Time Proposers Contest and you
will be entered to win \$250!



Spread the word to your friends and family about what it means to be an Eagle and sign your first member! From Dec. 1, 2016 to Feb. 28, 2017, all first time proposers will receive an entry in our drawing to win \$250. One Aerie and Auxiliary winner in each Region will be selected on March 1, 2017.

Share Your Love For The Eagles And Win!!!

For more details, call the Membership Department at 614-883-2177
or email us at membership@foe.com.

Growth.

Our future as eagles depends on it...

MEMBERSHIP RE-ENROLLMENT CONTEST

The Fraternal Order of Eagles is dedicated to building a strong, solid membership base. Throughout the next three months, we're encouraging all members to reach out to former members for a chance to win a cash prize!

All Aerie and Auxiliary members who reenroll members from March 1-May 31 will be entered in a drawing to receive \$250 in cash. One Aerie and Auxiliary member from each region will be selected at random on June 1 to receive the prize. For each reenrolled member you propose, your name gets entered for a chance to win!



Questions, comments or concerns regarding the Re-enrollment Contest may be directed to the Grand Aerie Membership Department at 614-883-2177 or by email at membership@foe.com.



HIGH QUALITY. HIGH QUANTITY.

Low Prices.

Holding a fundraiser? Running for office? Save money on bulk orders for a variety of great items through the Fraternal Order of Eagles Bulk Order Store.

Our store gives you the ability to customize high quality items at an unparalleled low cost! As the official store of the F.O.E., you have access to all of our logos and a complete catalog of items you won't find anywhere else.

Click the Store tab at www.foe.com and select the Bulk Order Store to place your order today.



(Back)

T-SHIRTS | \$10

If you couldn't make it to Reno, don't miss out on this chance to purchase one of our exclusive 2016 Convention T-shirts. These soft, pre-shrunk shirts are perfect for your next Eagle event!

(Back)



BOTTLE ARMOR | \$13

Keep your bottle safe with this new F.O.E. Bottle Armor. Screw off the bottom, slide your bottle inside and keep your drink nice and cold all night long. Each armor includes bottle opener.



COMMEMORATIVE COIN | \$5

This durable metal coin is the perfect keepsake from another great International Convention!



Learning How Your Money Helps The Grand Aerie Support You

Operating an organization the size of the Fraternal Order of Eagles requires a substantial amount of resources. Those resources are primarily provided through the biannual Per-Capita Tax paid by each Aerie and Auxiliary to the Grand Aerie.

The Per-Capita Tax made up 80.71% of all Grand Aerie income for the 2015-2016 fraternal year. These funds enable us to provide you with dedicated office support, fund our annual International Convention, support all agent and assignment-related travel and expenses and support all of our internal and external marketing and membership efforts.

On the following pages, you will see totals for all of our received charitable donations, charitable grants issued

by the F.O.E. Charity Foundation and Memorial Foundation and graphs breaking down exactly where the Grand Aerie funds come from, and what that money is used to do for our members.

Below each graph will be a breakdown of the various items which make up each category. For example, Travel & Meeting Costs made up 10.27% of the Grand Aerie's expenses last year. 27.7% of the budget was allocated to paying interest on outstanding loans and settling the Pension Fund.

The Grand Aerie works hard to ensure your funds are put to good use and we hope the information on the following pages further proves our efforts to help the F.O.E. operate in a logical and efficient manner on your behalf.

CHARITY GRANTS	F.O.E. CHARITIES	CHARITY CONTRIBUTIONS
\$216,020	CHARITY FOUNDATION	\$185,334
--	DRC	\$378,413
\$445,226	MAX BAER HEART	\$434,785
\$275,126	HANSEN DIABETES	\$269,993
\$471,712	ART EHRMANN CANCER	\$455,591
\$169,383	DD DUNLAP KIDNEY	\$200,580
\$13,815	MUSCULAR DYSTROPHY	\$35,146
\$727,559	DURANTE CHILDREN'S	\$638,767
\$226,121	LEW REED SPINAL CORD INJ.	\$283,708
\$254,269	BLACKIE FLOYD ALZHEIMER'S	\$322,472
\$99,844	GOLDEN AGE/PARKINSON'S	\$179,619
\$74,440	MEMORIAL FOUNDATION	\$103,842
\$308,606	HOME FUND	\$306,191
--	EAGLE VILLAGE	\$191,944
\$3,282,121	TOTAL CONTRIBUTIONS	\$3,986,385

WE ARE PEOPLE HELPING PEOPLE

Financials A look into the fiscal year

- The Grand Aerie continues to operate within the budget approved by the delegation. Per-Capita Tax will remain at \$6 in November 2016.
- While we opened the DRC and fulfilled our \$25 million commitment to the University of Iowa in 2014, our goal is not yet finished. In a previous year, to meet our commitment, we borrowed \$2.1 million for the Charity Foundation. We must continue to fundraise and pay off the \$1.2 million balance of this loan to complete our goal.
- Loss of membership is the major challenge facing our organization. From a financial perspective, leadership must construct a plan to fund necessary investment in marketing, programs, and training to rejuvenate membership while membership-driven income declines.
- Uncertainty in the economy and historically low interest rates were negatively affecting funding the Pension Fund. Local Aeries were responsible for 77% of the underfunded Pension Fund when the Grand Aerie assumed liability. In real dollars, that's \$9,240,000 the Grand Aerie borrowed to fully fund the Pension Fund, allowing it to be terminated and beneficiaries to be fully paid. This allowed the Grand Aerie to budget necessary cash flow to meet payments instead of trying to meet a contribution amount that fluctuates annually with interest rates. Dealing with his now will help the Eagles thrive in the long run. The beneficiaries were paid in full and the annuities were transferred to Mutual of Omaha.



How is your \$12 in Per Capita Tax utilized?

The above graphs break down our expenditures for the 2015-2016 fraternal year with explanations of each category below.

1 **80.71%** PER CAPITA TAX • \$8,635,723

Twice each year, Aeries and Auxiliaries pay a per-member tax which serves as the primary generator of funds for Grand Aerie operations. Currently, the Per Capita Tax amount is \$6 per-six month period.

2 **8.35%** OTHER • \$893,045

Supplies sales, store sales, affinity program income, dissolved Aerie returned income, etc.

3 **2.79%** INTEREST • \$298,742

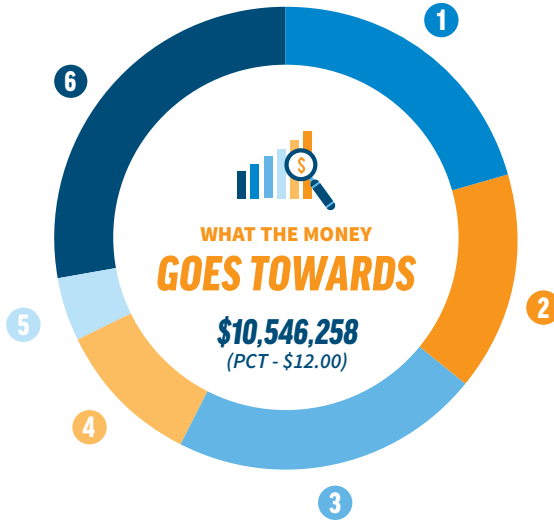
Interest accumulated by Grand Aerie investments and accounts.

4 **3.00%** CONVENTION PROCEEDS • \$320,791

Funds generated by Convention registration, banquet ticket sales and the Convention Program book and sponsorships.

5 **5.16%** MEMBERSHIP FEES • \$552,010

The portion of Membership Fees available to the Grand Aerie after the percentage refunded to the State/Provincial Aerie.



1 20.72% MEMB./MARKETING • \$2,185,601

Publications, Grand Aerie Convention Expenses including travel, Membership Awards, Brochures, Contests and Awards, Those Who Serve, JOE, Eagle Rider, New Aerie and Aux Programs, Legislative (PCT Breakdown - \$2.49)

2 15.34% GRAND AERIE WAGES • \$1,617,989

Grand Aerie Staffing: Total payroll for Grand Aerie employees including department heads. (PCT Breakdown - \$1.84)

3 21.45% ADMIN. EXPENSES • \$2,262,003

Audit Fees, Legal expenses, Licensing and regulations, Network and IT expenses, Insurance, Officer salaries, Benefits, Payroll taxes, Retiree benefits (PCT Breakdown - \$2.57)

4 10.27% TRAVEL + MEETINGS • \$1,082,899

GWP and GMP Travel, BOGT meetings, Rep Travel for assignments, Deputy and Agent travel, Incoming Presidents meetings, State conventions and regional conferences (PCT Breakdown - \$1.23)

5 5.16% OPERATING EXPENSES • \$476,312

Utilities, Building Maintenance, Capital improvements, Real Estate taxes, Network and phone expense, Office supplies, copier leases, Postage (PCT Breakdown - \$0.54)

6 27.70% OTHER • \$2,921,454

Interest Expense on loans, Pension Plan Funding of Shortfall per ERISA (PCT Breakdown - \$3.32)



Keep Compliant

By Following These Simple Steps

Compliance is the key to maintaining a healthy Aerie and Auxiliary. To ensure you're in full compliance with the Grand Aerie, make sure your Aerie/Auxiliary has submitted the following to the Grand Aerie Compliance Department.

- Entire policy for General Liability Insurance for Aerie & Auxiliary with the Grand Aerie Fraternal Order of Eagles named as Additionally Insured. Auxiliary can be additionally insured in Aerie policy as well.
- Bond or Employee Dishonesty coverage within your policy.
- Liquor Liability Insurance.
- Signed 2012 Affiliation Agreement.
- 990 filed for Fraternal Year ending on May 31, 2015. If all extensions were filed, deadline is April 15, 2016. All extensions must be submitted to the Grand Aerie Compliance Department.
- Per Capita Tax, Membership Fees and Supplies Invoices paid in full to date.

IF YOU HAVE QUESTIONS OR CONCERNS,
CONTACT COMPLIANCE@FOE.COM OR CALL 614-883-2200.



Grand Auxiliary Accepting Alta B. Smith Award & Hall Of Fame Nominees

The Alta Browning Smith and Hall of Fame Awards are prestigious honors presented at the International Convention each year.

A recipient is chosen each year for the Alta Browning Smith Award by the Grand Madam President. This form or one in story form should be submitted by the State/Provincial Auxiliary after a sister has been approved on the floor by the State/Provincial Auxiliary Membership. The form should be sent to the Grand Madam President's address listed on the form, no later than December 1st each year. The Grand Madam President looks at both dedication and service within the Fraternal Order of Eagles as well as within her community. Please include as much information as possible to assist the Grand Madam President in making her decision.

The Grand Auxiliary Hall of Fame Awards are presented each year during the Ladies Auxiliary Member's Banquet. The recipients will receive a plaque and their name will be engraved on the plaques located in the Grand Aerie and Auxiliary Headquarters on the Hall of Fame wall. Application forms for nominees of the Hall of Fame Awards must also be received by December 1st each year. However, the recipients are chosen at the February Board Meeting by the Grand Auxiliary Trustees. Again, please provide as much information as possible on the sister you are nominating.

Neither forms are held over on a year-to-year basis. Any rejected forms from previous years will need to be resubmitted.



Nominate An Eagle For Grand Aerie Hall of Fame

States and Provinces are encouraged to submit their nominees for the Grand Aerie Hall of Fame by January 6. The following are required for all submitted nominations:

- Must be a member of the Grand Aerie
- Must have been a member for 20 consecutive years
- Must have been active in some capacity at the Grand Aerie level
- Each State/Province limited to one submission per year.
- Nomination documents shall be certified under the Signature of the State/Provincial Worthy President and the signature and seal of the State Provincial Secretary.

Please note that all Humanitarian, Sports and Entertainment nominations are exempt from the first two items listed above, however the final three requirements still apply.



Presidents Charities

Each year, the Grand Worthy and Grand Madam Presidents select charities and special projects for which they raise funds throughout their year as they tour the jurisdiction.

Grand Worthy President Jerry L. Sullivan

Charity – Lupus Research

Throughout his year, Grand Worthy President Jerry L. Sullivan will be raising money to benefit lupus research. Jerry has twin daughters affected by the disease and will travel the jurisdiction raising money for lupus research and bringing awareness of the debilitating disease to the membership. Jerry is a passionate advocate of lupus research, as noted by his chosen color of purple for the fraternal year, as purple is the official color of lupus awareness.

Donations should be made payable to: F.O.E. Charity Foundation with GWP-Lupus noted on the memo line of your check.



Grand Madam President Judy Johnson

Charity – The F.O.E. Diabetes Research Center

As a diabetic, Grand Madam President Judy Johnson is a proud advocate of the work being done by the Eagles' Diabetes Research Center. As such, Judy will be raising money throughout her year to benefit the DRC.

Donations should be made payable to: F.O.E. Charity Foundation with GMP-DRC noted on the memo line of your check.

Special Project - University of Kansas Eye Center

The University of Kansas Eye Center provides a wide range of support, including treatment via eye drops to help slow eye deterioration due to diabetes. Judy's special project for the year will benefit the KU Eye Center in order to provide this treatment for individuals suffering from diabetes who cannot otherwise afford it. She will be raising money during her travels to provide this amazing service to those in need.

Donations should be made payable to: F.O.E. Charity Foundation with GMP-Eye Center noted on the memo line of your check.

**All donations can be sent to:
F.O.E. Charities Department
1623 Gateway Circle S.
Grove City, Ohio 43123**



THE FRATERNAL ORDER OF EAGLES
EAGLE VILLAGE

Don't miss out on the fun.

Reserve your place at Eagle Village Today!

**BEACHES LOCATED
JUST MINUTES FROM
EAGLE VILLAGE**



**1 BDRM COTTAGES
WITH CENTRAL
HEATING AND AIR**



**PRIVATE LIGHTED
PATHS FOR WALKING
OR BIKE RIDES**



Eagle Village is a beautiful, private community for senior members of the Fraternal Order of Eagles, located in Bradenton, Fla., just minutes from the Gulf of Mexico. You'll feel right at home thanks to Eagle Village's beautiful town hall facility and recreation center, lighted walking path and outdoor recreation area, including a pool and shuffleboard courts. To find out more about how you can become a resident or rent a fully-equipped model cottage for a nominal donation up to two weeks per-year, contact the Eagle Village staff. Make a donation to Eagle Village today of \$1,000 or more and you'll receive naming rights to one of our cottages!

941-755-1976 - eaglevillage@foe.com

THE FRATERNAL ORDER OF EAGLES

MEMORIAL FOUNDATION

USING OUR REDESIGNED BROCHURES

Our Memorial Foundation is the central benefit of being a member of the Fraternal Order of Eagles – that's why we've given the Memorial Foundation brochure a fresh, new look to showcase the incredible protection available to everyone simply by joining the Eagles!

Order a pack of brochures today and reach out to a friend or drop one off at a local police station or fire station in your area. Educate the servicemen and women in your community of the protection offered to their children should they become an Eagle.

Joining the Fraternal Order of Eagles means you belong to a family of more than 800,000 brothers and sisters across the United States and Canada, ready to lend a helping hand when times are tough.

Nothing displays that sense of family more than the Fraternal Order of Eagles Memorial Foundation. Created during World War II, the Memorial Foundation provides health and education benefits to the children, including those legally adopted and stepchildren, of members who die while serving their country or while at work.

Your children will have access to educational grants, medical benefits, dental benefits, optical care, psychiatric care and hospitalization. All you need to do to gain this one-of-a-kind protection through the Memorial Foundation is be a member of the F.O.E. in good standing.

Since its founding in 1944, the Memorial Foundation has provided nearly \$4 million in aid to more than 3,000 children.

Your family is our family and we're proud to offer this exclusive protection to all Eagles through the Memorial Foundation.

WHO'S ELIGIBLE?



DEFENDING
THE COUNTRY



AS VOLUNTEER
FIRST RESPONSE



WHILE ON
THE JOB

GOD, FLAG, & Country

ORATORY COMPETITION



TEACHING THE VALUE OF PRIDE AND FAITH TO OUR YOUTH SINCE 1967.

Each year, children from across the United States and Canada inspire the masses through our God, Flag & Country International Oratory Competition. Youth ages 10-15 create original three-minute speeches centered around what God, flag and/or country means to them and perform on various levels for a chance to participate in the International Finals, held annually at the F.O.E.'s International Convention. Show your community youth the value of public speaking by getting involved in God, Flag & Country. To see this year's international finalists perform, visit the God, Flag & Country page at www.foe.com.





Childrens Art Contest

Help area youth sharpen their creative skills by participating in the 2016 Children's Art Contest. Children in grades 3-6 can create an original work of art on the theme of "My Favorite Thing" for a chance to win cash prizes.

Members are encouraged to reach out to local schools to incorporate the contest in their art curriculums.

Encourage your local school to submit entries to the Grand Aerie Headquarters by February 10, 2017. Winners will be announced on March 15.

EAGLES SUPPORT OPERATION EAGLE

Operation Eagle supports the Brothers and Sisters who keep us safe by providing custom care packages to those serving overseas each year near the holiday season.

Donations for Operation Eagle can be made year-round and should be sent to F.O.E. Operation Eagle, 1623 Gateway Circle South, Grove City, OH 43123. Visit www.foe.com to read more about our 2016 recipients.





Bulletin Contest

THE FRATERNAL ORDER OF EAGLES

We're looking for the best Aerie/Auxiliary bulletins from across the United States and Canada to enter the 2017 Grand Aerie Bulletin Contest. Choose your best bulletin (print or electronic) from the months of September, October or November, and submit it with a completed entry form to the Grand Aerie Marketing Department by January 13, 2017, for consideration. Winners will be announced on March 1, 2017, and will receive plaques commemorating their achievement to be presented at their respective State/Provincial Conventions.

Showcase how your Aerie/Auxiliary communicates by entering this year's contest. To download the official entry form, visit the Bulletin Contest page at www.foe.com.



— WIN A —
**\$3000
GRANT!**

*from the Jimmy Durante
Children's Fund!*

CHILDREN'S DAY!

For more than a century, the Fraternal Order of Eagles has been a tireless advocate for shaping the future of the world through our children.

Submit your next youth-oriented event for our 2016-2017 Children's Day Contest for a chance to win a \$3,000 grant from the Jimmy Durante Children's Fund to benefit a children's organization of your choice. Any youth-related events held between June 1, 2016 and May 31, 2017 are eligible for submission.

All youth related events, including Christmas parties, Easter Egg hunts, school supply drives and more, are eligible to enter.

Visit **www.foe.com** to download an official entry form!



SPORTS TOURNAMENTS

YOUR CHANCE TO COMPETE AGAINST FELLOW EAGLES

Unleash your competitive side in the spirit of fraternalism by participating in one of our many International Sports Tournaments. A variety of offerings are available throughout the year showcasing the finest Eagles competitors in golf, horseshoes, darts, bowling, softball and more.

Golf Tournament

August 19-20, 2017 - Fort Wayne, Indiana #248

Summer Horseshoes

September 23-24, 2017 - Howell, Michigan #3607

**THE GRAND AERIE IS CURRENTLY ACCEPTING BIDS
ON THE FOLLOWING 2017 TOURNAMENTS:**

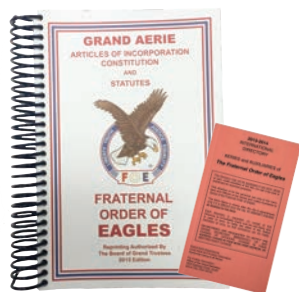
Men's Bowling - Women's Bowling
Winter Horseshoes - Darts - Pool - Softball

LEARN MORE ABOUT OUR SPORTS PROGRAMS AT **WWW.FOE.COM**

IT TAKES TOOLS TO BUILD A HOME

Help your Aerie or Auxiliary flourish by taking advantage of the great resources available to you through the Grand Aerie Supply Department. From Constitutions & Statutes to Ritual books and dues receipt cards, our Supply Department has the items necessary to make sure you continue to reach your full potential.

Educational tools that will guide your Aerie to success.



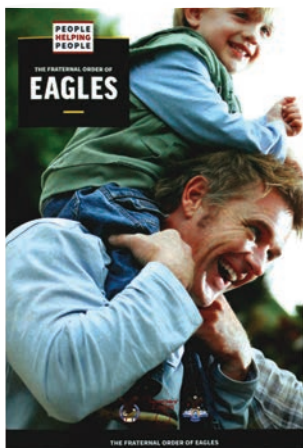
CONSTITUTION & STATUTES | \$6 AERIE DIRECTORIES | \$3

Purchase a copy of our new easy-to-use spiral bound Constitution & Statutes, with changes through the 2015 Convention, or visit one of the many Aeries across the jurisdiction with the help of our new Aerie Directory.



MEMBERSHIP KITS | \$35

Take your membership drive to the next level with this great kit, including brochures, applications, two shirts and more! Contact the Membership Dept. today to order!



WHO WE ARE

For 117 years, the Fraternal Order of Eagles has played a pivotal role in communities everywhere, influencing major legislation and donating to a variety of great causes. Find out more about what we do and the benefits available to those who join with this great signature F.O.E. brochure.

**BROCHURES ARE AVAILABLE THROUGH THE
SUPPLY DEPARTMENT IN LIMITED QUANTITY**

AT NO CHARGE.

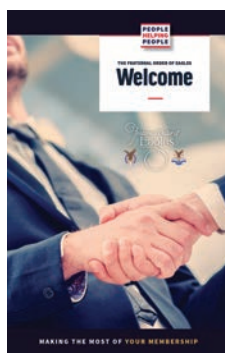
(Shipping & Handling still applies).

Promotional tools that will help to increase your membership.



CHARITY FOUNDATION

Help your new and prospective members learn more about the F.O.E. Charity Foundation. Read about each of the various funds within the Charity Foundation and the process necessary to obtain a grant.



WELCOME BROCHURE

Provide your new members with this all-inclusive guide to what they can expect now that they're officially an Eagle!

THE FRATERNAL ORDER OF EAGLES
1623 GATEWAY CIRCLE SOUTH
GROVE CITY, OHIO 43123

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ORGANIZATION U.S.
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PEWAUKEE, WI
PERMIT NO. 3196

TAKE ADVANTAGE OF OUR NEW LOW PRICES!

We've lowered all of our prices on the official Eagles Store, giving you the chance to save more than ever on a variety of great Eagles merchandise including hats, shirts, jackets, coolers, casserole carriers, bags, and more!

Shop now by clicking the Store tab at www.foe.com!

Buy individual items in our official Eagles Store.



BOTTLE ARMOR | \$13

Keep your bottle safe with this new F.O.E. Bottle Armor. Screw off the bottom, slide your bottle inside and keep your drink nice and cold all night long. Each armor includes bottle opener.



GOLF HEAD COVER | \$18.99

This golf club head cover features sleek black material with white piping and a mesh backing for airflow.